# ABRIDGED LETTER OF OFFER CONTAINING SALIENT FEATURES OF THE LETTER OF OFFER FOR THE ELIGIBLE EQUITY SHAREHOLDERS OF THE COMPANY ONLY

This is an Abridged Letter of Offer containing salient features of the Letter of Offer dated May 2, 2022 ("Letter of Offer") which is available on the websites of our Company, the Registrar, the Lead Manager and the Stock Exchanges. You are encouraged to read greater details available in the Letter of Offer. Capitalized terms not specifically defined herein shall have the meaning ascribed to them in the Letter of Offer

# THIS ABRIDGED LETTER OF OFFER CONTAINS 12 PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES

Our Company has made available on the Registrar's website i.e., www.purvashare.com, the Letter of Offer, Abridged Letter of Offer along with the Rights Entitlement and Application Form to the Eligible Equity Shareholders. You may also download the Letter of Offer from the websites of the Company, the stock exchange where the Equity Shares of our Company are listed, i.e., BSE Limited ("BSE"), the Lead Manager and the Registrar, i.e., at www.nclfin.com, <a href="https://www.bseindia.com">www.bseindia.com</a>, www.inventuremerchantbanker.com and www.purvashare.com, respectively. The Application Form is available on the respective websites of the Lead Manager, the Stock Exchange and the Registrar.

# N.C.L. RESEARCH AND FINANCIAL SERVICES LIMITED

Corporate Identification Number: L65921MH1985PLC284739

Registered Office: 3<sup>rd</sup> Floor, Bhagyodaya Building, 79 Nagindas Master Road, Fort, Mumbai - 400023, Maharashtra, India

Tel: +91 22 2270 3249; Website: www.nclfin.com; E-mail: ncl.research@gmail.com Contact Person: Priya Mittal, Company Secretary and Compliance Officer PROMOTER OF OUR COMPANY: MR. VIJAY J. PODDAR

## ISSUE DETAILS

ISSUE OF UP TO 48,86,28,000 EQUITY SHARES WITH A FACE VALUE OF ₹ 1/- EACH ("RIGHTS EQUITY SHARES") FOR CASH AT A PRICE OF ₹1/- PER RIGHTS EQUITY SHARE (INCLUDING A PREMIUM OF ₹NIL PER RIGHTS EQUITY SHARE) FOR AN AMOUNT AGGREGATING UPTO ₹4,886.28 LAKHS ON RIGHTS BASIS IN THE RATIO OF 21 RIGHTS EQUITY SHARES FOR EVERY 25 FULLY PAID UP EQUITY SHARES) HELD BY THE EQUITY SHAREHOLDERS ON THE RECORD DATE, I.E. MAY 9, 2022. THE ISSUE PRICE IS 1 TIME OF THE FACE VALUE OF THE RIGHTS EQUITY SHARES.

## AMOUNT PAYABLE ON APPLICATION: ₹1/- PER EQUITY SHARE

The existing Equity Shares of our Company are listed on the BSE Limited ("BSE") the ("Stock Exchange"). Our Company has received "in-principle" approvals from BSE for listing the Rights Equity Shares through their letter dated April 11, 2022. For the purposes of the Issue, the Designated Stock Exchange is BSE.

**Procedure:** If you wish to know about processes and procedures applicable to rights issue, you may refer to the section titled "*Terms of the Issue*" on page 116 of the Letter of Offer. You may download a copy of the Letter of Offer from the websites of the Company, BSE, Registrar, the Lead Manager as stated above.

## ELIGIBILITY FOR THE PRESENT RIGHTS ISSUE

Our Company is eligible to offer Rights Equity Shares pursuant to the Issue in terms of Chapter III and other applicable provisions of the SEBI ICDR Regulations. Pursuant to Clause 2 of Part B of Schedule VI to the SEBI ICDR Regulations, our Company is required to make disclosures in accordance with Part B-1 of Schedule VI to the SEBI ICDR Regulations. **Minimum Subscription:** If our Company does not receive the minimum subscription of 90% of the Issue Size, or the subscription level falls below 90% of the Issue Size, after the Issue Closing Date on account of withdrawal of applications, our Company shall refund the entire subscription amount received within 4 days from the Issue Closing Date. In the event that there is a delay in making refund of the subscription amount by more than eight days after our Company becomes liable to pay subscription amount (*i.e.* 15 days after the Issue Closing Date) or such other period as prescribed by applicable laws, our Company shall pay interest for the delayed period at rate prescribed under applicable laws.

#### INDICATIVE TIMELINES

The below mentioned timelines are indicative and does not constitute any obligation on our Company and the Lead Manager:

ISSUE OPENING DATE	May 16, 2022	DATE OF ALLOTMENT (ON OR	June 7, 2022
		ABOUT)	
LAST DATE FOR ON MARKET	May 23, 2022	DATE OF CREDIT (ON OR ABOUT)	June 8, 2022
RENUNCIATION OF RIGHTS			
ENTITLEMENTS#			
ISSUE CLOSING DATE*	May 27, 2022	DATE OF LISTING (ON OR ABOUT)	June 10, 2022
FINALISATION OF BASIS OF	June 6, 2022	DATE OF TRADING (ON OR	June 10, 2022
ALLOTMENT (ON OR ABOUT)		ABOUT)	

<sup>#</sup>Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

<sup>\*</sup>Our Board or a duly authorized committee thereof will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

## **NOTICE TO INVESTORS**

In accordance with the SEBI ICDR Regulations, the SEBI Relaxation Circulars, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Further, the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

## **GENERAL RISKS**

Investment in equity and equity related securities involve a degree of risk and Investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For making an investment decision, Investors must rely on their own examination of our Company and the Issue including the risks involved. The Rights Equity Shares have neither been recommended nor approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Letter of Offer. Specific attention of the Investors is invited to the section "Risk Factors" on page 19 before making an investment in the Issue.

Name of the Lead	INVENTURE MERCHANT BANKER SERVICES PRIVATE LIMITED
Managers and	2 <sup>nd</sup> Floor, Viraj Tower, Nr. Andheri Flyover (North End), Western Express
contact details	Highway, Andheri (East), Mumbai – 400 069, Maharashtra, India.
contact details	Tel No: +91 22 4075 1500
	Email: compliance@inventuremerchantbanker.com
	Website: www.inventuremerchantbanker.com
	SEBI Registration No: INM000012003
	Contact Person: Arvind Gala
Nama of Dogistnan	PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED
Name of Registrar to the Issue and	9, Shiv Shakti Industrial Estate, J. R. Boricha Marg, Opp. Kasturba Hospital Lane,
contact details	
contact details	Lower Parel (E), Mumbai – 400011, Maharashtra, India <b>Tel No.:</b> +91 22 2301 2518 / 8261
	Email: support@purvashare.com
	Website: www.purvashare.com
	SEBI Registration No: INR000001112
NI CCI I I	Contact Person: Deepali Dhuri, Compliance Officer
Name of Statutory	M/s. DBS & Associates, Chartered Accountants
Auditors	Mumbai
Self-Certified	The list of banks that have been notified by SEBI to act as the SCSBs for the ASBA
Syndicate Banks	· ·
("SCSBs")	process is provided on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised
( SCSDS )	Fpi=yes&intmId=34 and updated from time to time. For a list of branches of the
	SCSBs named by the respective SCSBs to receive the ASBA Forms from the
	Designated Intermediaries, please refer to the above-mentioned link.
	Designated intermediaties, please refer to the above-inentioned link.
Banker(s) to the	Axis Bank Limited
Issue	Giriraj Heights, Link Road, Vrajbhomi Complex, Kandivali West, Mumbai – 400
issuc	067, Maharashtra, India.
	Tel.: +91-22- 2967 2795
	Fax: +91-22- 2967 2795
	Email Id: kandivaliwest.branchhead@axisbank.com
	Website:www.axisbank.com
	SEBI Registration No: INR000003639
	Contact Person: Sheetal Sandesh Vichare
	Contact 1 croom. Sheetar Sundesh 7 lendre

## 1. SUMMARY OF BUSINESS

We are a Non Deposit taking Non-Banking Financial Company (NBFC) registered with RBI to carry on the NBFI activities under Section 45IA of the Reserve Bank of India Act, 1934 bearing Registration no. 12.00041 dated February 26, 1998. As a Non-Banking Financial Company (NBFC) we are involved in providing financial services with a paramount focus on Micro, Small and Medium Enterprises (MSMEs) small and medium enterprises (SMEs), corporate and non-corporate sector. Our loan portfolio as of December 31, 2021, is ₹ 2,123.22 lakhs. We provide both secured and unsecured loans based on the risk profiles of the clients. Our Company is also engaged in making investment in the form of Equity in various companies, both listed and unlisted. We are not bound by pre-defined restrictions in regards to our search for investment opportunities. We invest in companies in a variety of markets and stages.

## 2. OBJECTS OF THE ISSUE

Sr. No.	Object	Amount Proposed to be Utilised from the Net Proceeds
		(₹ in lakhs upto)
1.	Augmenting the capital base of our Company	3,786.28
2.	General Corporate Purposes	950.00
3.	To meet Issue Expenses	150.00
	Total	4,886.28

## **Means of Finance**

Our Company proposes to meet the entire requirement of funds for the proposed objects of the Issue from the Rights Issue Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Issue.

## 3. NAME OF MONITORING AGENCY: Not Applicable

## 4. EQUITY SHAREHOLDING PATTERN (AS ON MARCH 31, 2022):

Category of shareholder	No. of shareholder s	No. of fully paid up equity shares held	Total no. shares held	Shareholdin g as a % of total no. of shares (calculated as per SCRR, 1957)As a % of (A+B+C2)	No. 01 Voting	of	No. of equity shares held in dematerialize d form
(A) Promoter & Promoter Group	1	1,62,50,000	1,62,50,000	2.79	1,62,50,000	2.79	1,62,50,000
(B) Public	1,81,259	56,54,50,000	56,54,50,000	97.21	56,54,50,000	97.21	55,94,98,400
(C1) Shares underlying DRs				0.00		0.00	
(C2) Shares held by Employee Trust				0.00		0.00	

(C) Non Promoter- Non Public				0.00		0.00	
Grand Total	1,81,260	58,17,00,000	58,17,00,000	100.00	58,17,00,000	100.00	57,57,48,400

Shareholding Pattern of our Company as per the last filing with the Stock Exchanges in compliance with the provisions of the SEBI Listing Regulations:

- i. The details of the shareholding pattern of our Company as on March 31, 2022 can be accessed on the website of BSE at: <a href="https://www.bseindia.com/stock-share-price/ncl-research--financial-services-ltd/nclrese/530557/shareholding-pattern/">https://www.bseindia.com/stock-share-price/ncl-research--financial-services-ltd/nclrese/530557/shareholding-pattern/</a>
- ii. Statement showing holding of the Equity Shares of the Promoters and Promoter Group including details of lock-in, pledge of and encumbrance thereon, as on March 31, 2022 can be accessed on the website of BSE at: https://www.bseindia.com/corporates/shpPromoterNGroup.aspx?scripcd=530557&qtrid=113.00&QtrName=March%202022
- iii. Statement showing holding of the Equity Shares of persons belonging to the category "Public" including shareholders holding more than 1% of the total number of the Equity Shares as on March 31, 2022 can be accessed on the website of BSE at

https://www.bseindia.com/corporates/shpPublicShareholder.aspx?scripcd=530557&qtrid=113.00&QtrName=March%202022

iv. Statement showing shareholding pattern of the Non Promoter-Non Public shareholder of our Company as on March 31, 2022 can be accessed on the website of BSE at

https://www.bseindia.com/corporates/shpNonProPublic.aspx?scripcd=530557&qtrid=113.00&QtrName=March %202022

## 5. BOARD OF DIRECTORS

Name and Designation	Other Directorships as on the date of the Letter of Offer
Goutam Bose	Hem Jeet Rivhu Trading Private Limited
Managing Director	Rupasi Traders Private Limited
Swagata Dasgupta	GCM Commodity & Derivatives Limited
Non Executive and Independent Director	Voltaire Leasing and Finance Limited
Rajeshwari Bangal	• Nil
Non Executive and Independent Director	
Amita Bose	GCM Capital Advisors Limited
Non Executive and Independent Director	-

# 6. Neither our Company nor our Promoters or our Directors have been or are identified as Wilful Defaulter or a fraudulent borrower

## 7. Financial Statement Summary

A summary of the consolidated financial information of our Company for Financial Year 2020-21 and for the 9 months period ended December 31, 2021 is set out below:

(Rs. In Lakhs)

Particulars	Limited reviewed as at 31/12/2021	Audited as at 31/03/2021
Total income from operations (net)	128.33	185.79
Net profit / (loss) before tax and extraordinary		
items	34.49	1.11
Profit / (loss) after tax and extraordinary items	34.49	1.11
Equity Share Capital	5,817.00	2,908.50
Reserves and Surplus	407.40	3281.41
Networth	6,224.40	6,189.91

Basic earnings per share (Rs.)	0.01	0.0002
Diluted earnings per share (Rs.)	0.01	0.0002
Net asset value per share (Rs.)	1.07	1.06
Return on net worth (%)	0.55%	0.02%

## 8. INTERNAL RISK FACTORS

The below mentioned risks are the top ten risk factors as per the Letter of Offer:

- 1. There are certain outstanding legal proceeding against our company which may adversely affect our business, financial condition and results of operations.
- 2. Trading in the Equity Shares of our Company was suspended in the past and penalties were also imposed by BSE due to non compliances with various provisions of the SEBI (LODR) Regulations.
- 3. As an NBFC, we have to adhere to several regulatory norms prescribed by RBI from time to time. Any non-compliance with such norms or any adverse change in the norms could negatively affect our Company's operations, business, financial condition and the trading price of Equity Shares.
- 4. Our Audit Report for FY 2021 includes following remarks as "Emphasis of Matter".
- 5. Our business requires us to obtain and renew certain registrations, licenses and permits from government and regulatory authorities and the failure to obtain and renew them in a timely manner may adversely affect our business operations.
- 6. Certain filings of our Company under the Companies Act have been filed post the prescribed date of filing. There may also be certain inadvertent errors in these filings.
- 7. We may be unsuccessful in protecting our intellectual property rights. Unauthorised use of our intellectual property may result in the development of products which compete with our products. We may also be subject to third-party claims of intellectual property infringement.
- 8. We provide unsecured loans to our borrowers. If our customers default in their repayment obligations, our business, results of operations, financial condition and cash flows may be adversely affected.
- 9. Our Company had negative cash flow in recent fiscals, details of which are given below. Sustained negative cash flow could adversely impact our business, financial condition and results of operations.
- 10. Our business is vulnerable to interest rate risk and volatility in interest rates which could adversely affect our income from our operations and adversely affect our financial performance and profitability.

For further details, see the section "Risk Factors" on page 19 of the Letter of Offer.

## 9. SUMMARY OF OUTSTANDING LITIGATIONS

Nature of case	Number of cases	Amount involved (in ₹ lakhs)
Our Company		
Direct Tax	2	74.15

## LEGAL NOTICES RECEIVED BY OUR COMPANY, OUR PROMOTERS AND OUR DIRECTORS

SEBI vide its letter dated May 31, 2018 had ask for the information with respect to investigation into preferential allotments dated September 8, 2011 and June 16, 2012 made by our Company. We had replied to the aforesaid letter vide our letter dated June 11, 2018. SEBI has asked for the further information vide their letter dated September 28, 2018. Our Company has replied to the same vide our letter dated December 10, 2018.

We received a summon from SEBI for production of documents dated November 27, 2020, with respect to preferential allotment dated September 8, 2011. We have replied to the same vide our letter dated December 9, 2020.

SEBI has asked for the further information vide their email dated February 10, 2021 and a summon dated February 18, 2021 and February 25, 2021. We had replied to the same vide our letter dated February 22, 2021. There is no further communication in this regard.

DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGES AGAINST THE COMPANY IN THE LAST FIVE FINANCIAL YEARS INCLUDING OUTSTANDING ACTION

- 1. Pursuant to directions received from SEBI, as a surveillance measure, trading was suspended by BSE w.e.f. January 7, 2015. The shares were suspended due to unusual price movement vis-à-vis preferential issue price and weak financials of the Company. The trading was suspended from January 7, 2015 to April 9, 2017. The suspension was revoked w.e.f. April 10, 2017.
- 2. SEBI vide its adjudication order dated July 30, 2019 imposed a penalty of Rs. 5.00 lakhs on our company, in the matter of dealings in illiquid stock options. We have paid the aforesaid penalty on September 17, 2019.

## 3. Penalty imposed by BSE

The following fines were imposed by BSE and further promoter demat account was also frozen due to non payment of fines.

Regulations	Quarter/ Month	Compliance Status	No. of Days Delay	Basic Fine Amount (₹)	Fine Waived by Committee	Basic Fine (₹)
Reg-23(9)	Sep-20	Late submission	44	2,20,000	waived	0
Reg-27(2)	Mar-20	Late submission	189	3,78,000	0	3,78,000
Reg-34	Mar-20	Late submission	10	20,000	0	20,000
Reg-29(2) 29(3)	Dec-20	Late submission	-	10,000	0	10,000
Reg-6(1)	Dec-19	Non Compliance	-	92,000	0	92,000
Reg-6(1)	Mar-20	Non Compliance	-	91,000	0	91,000
Reg-6(1)	Jun-20	Non Compliance	-	91,000	0	91,000
Reg-6(1)	Sep-20	Non Compliance	-	92,000	waived	0
Reg-7(1)	Mar-20	Non Compliance	-	91,000	waived	0
Reg-7(1)	Jun-20	Non Compliance	-	91,000	waived	0
Reg-7(1)	Sep-20	Non Compliance	-	92,000	waived	0
	_	•		Basic Fine Levied		6,82,000
				GST @18%		1,22,760
				Ne	8,04,760	

Our Company paid the above fine on November 24, 2021.

Except as stated above, as on the date of the Letter of Offer there have been no disciplinary action including penalty imposed by SEBI or stock exchanges against our Company in the last five financial years including outstanding action.

For further details regarding the same, please refer to the chapter titled 'Outstanding Litigations and Material Developments' beginning on page Error! Bookmark not defined. of the Letter of Offer.

## 10. TERMS OF THE ISSUE

In accordance with the SEBI ICDR Regulations, the SEBI Relaxation Circulars, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Further, the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

## **Procedure for Application**

In accordance with Regulation 76 of the SEBI ICDR Regulations, the SEBI Rights Issue Circulars and the ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.

The Application Form can be used by the Eligible Equity Shareholders as well as the Renouncees, to make Applications in this Issue basis the Rights Entitlement credited in their respective demat accounts or demat suspense escrow account, as applicable. For further details on the Rights Entitlements and demat suspense escrow account, see "Terms of the Issue - Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders" beginning on page 127 of the Letter of Offer.

Please note that one single Application Form shall be used by Shareholders to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense escrow account in case of resident Eligible Equity Shareholders holding shares in physical form as on Record Date and applying in this Issue, as applicable. In case of Shareholders who have provided details of demat account in accordance with the SEBI ICDR Regulations, such Shareholders will have to apply for the Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Shareholders are required to submit a separate Application Form for each demat account.

Shareholders may apply for the Equity Shares by submitting the Application Form to the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Shareholders are also advised to ensure that the Application Form is correctly filled up stating therein the ASBA Account in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB.

Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Please note that incorrect depository account details or PAN or Application Forms without depository account details shall be treated as incomplete and shall be rejected. For details see "Grounds for Technical Rejection" below. Our Company, the Lead Manager, the Registrar and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI ICDR Regulations, the Eligible Equity Shareholders may choose to accept the offer to participate in this Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI ICDR Regulations are specified in the plain paper application and that Eligible Equity Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, see "- Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process" on page 119 of the Letter of Offer.

## Making of an Application through the ASBA process

Eligible Shareholders, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with an SCSB, prior to making the Application. Shareholders desiring to make an Application in this Issue through ASBA process, may submit the Application Form in physical mode to the Designated Branches of the SCSB or online/ electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Eligible Shareholders should ensure that they have correctly submitted the Application Form and have provided an authorisation to the SCSB, *via* the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34.

#### Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process

An Eligible Equity Shareholder in India who is eligible to apply under the ASBA process may make an Application to subscribe to this Issue on plain paper in case of non-receipt of Application Form as detailed above. In such cases of non-receipt of the Application Form through e-mail or physical delivery (where applicable) and the Eligible Equity Shareholder not being in a position to obtain it from any other source may make an Application to subscribe to this Issue on plain paper with the same details as per the Application Form that is available on the website of the Registrar, Stock Exchanges or the Lead Manager. An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB. Applications on plain paper will not be accepted from any Eligible Equity Shareholder who has not provided an Indian address or is a U.S. Person or in the United States.

Please note that the Eligible Equity Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilize the Application Form for any purpose including renunciation even if it is received subsequently.

The Application on plain paper, duly signed by the Eligible Equity Shareholder including joint holders, in the same order and as per specimen recorded with his/her bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- i. Name of our Company, being N.C.L. Research And Financial Services Limited;
- ii. Name and address of the Eligible Equity Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- iii. Folio Number (in case of Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) / DP and Client ID;
- iv. Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Equity Shares applied for pursuant to this Issue
- v. Number of Equity Shares held as on Record Date;
- vi. Allotment option only dematerialised form;
- vii. Number of Equity Shares entitled to;
- viii. Number of Equity Shares applied for within the Rights Entitlements;
- ix. Number of additional Equity Shares applied for, if any (applicable only if entire Rights Entitlements have been applied for);
- x. Total number of Equity Shares applied for;
- xi. Total amount paid at the rate of ₹ 1 per Equity Share;
- xii. Details of the ASBA Account such as the SCSB account number, name, address and branch of the relevant SCSB;
- xiii. In case of non-resident Eligible Equity Shareholders making an application with an Indian address, details of the NRE/FCNR/NRO account such as the account number, name, address and branch of the SCSB with which the account is maintained;
- xiv. Authorisation to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;
- xv. Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB); and
- xvi. All such Eligible Equity Shareholders are deemed to have accepted the following:

"I/We will not offer, sell or otherwise transfer any of the Rights Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation except under circumstances that will result in compliance with any applicable laws or regulations. We satisfy, and each account for which we are acting satisfies, all suitability standards for Shareholders in investments of the type subscribed for herein imposed by the jurisdiction of our residence.

I/ We understand and agree that the Rights Entitlement and Rights Equity Shares may not be reoffered, resold, pledged or otherwise transferred except in an offshore transaction in compliance with Regulation S, or otherwise pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the US Securities Act.

I/We (i) am/ are, and the person, if any, for whose account I/we am/ are acquiring such Rights Entitlement and/ or the Rights Equity Shares is/ are, outside the U.S., (ii) am/ are not a "U.S. Person" as defined in ("Regulation S"), and (iii) is/ are acquiring the Rights Entitlement and/ or the Rights Equity Shares in an offshore transaction meeting the requirements of Regulation S.

I/ We acknowledge that the Company, the Lead Manager, its affiliates and others will rely upon the truth and accuracy of the foregoing representations and agreements."

In cases where Multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, as applicable, including cases where a Shareholders submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected.

Shareholders are requested to strictly adhere to these instructions. Failure to do so could result in an application being rejected, with our Company, the Lead Manager and the Registrar not having any liability to the Shareholders. The plain paper Application format will be available on the website of the Registrar at www.purvashare.com.

Our Company, the Lead Manager and the Registrar shall not be responsible if the Applications are not uploaded by the SCSB or funds are not blocked in the Shareholders' ASBA Accounts on or before the Issue Closing Date.

#### **Rights Entitlements Ratio**

The Equity Shares are being offered on a rights basis to existing Eligible Equity Shareholders in the ratio of 21:25: (21 Equity Shares for every 25 Equity Shares held as on the Record Date).

#### **Fractional Entitlements**

The Rights Equity Shares are being offered on a rights basis to existing Eligible Equity Shareholders in the ratio of 21Rights Equity Shares for every 25 Equity Shares held as on the Record Date. As per SEBI Rights Issue Circular, the fractional entitlements are to be ignored. Accordingly, if the shareholding of any of the Eligible Equity Shareholders is less than 25 Equity Shares or is not in the multiple of 25 Equity Shares, the fractional entitlements of such Eligible Equity Shareholders shall be ignored by rounding down of their Rights Entitlements. However, the Eligible Equity Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the Allotment of one additional Rights Equity Share if they apply for additional Rights Equity Shares over and above their Rights Entitlements, if any, subject to availability of Rights Equity Shares in this Issue post allocation towards Rights Entitlements applied for.

For example, if an Eligible Equity Shareholder holds 24 Equity Shares, such Equity Shareholder will be entitled to 20 Rights Equity Share and will also be given a preferential consideration for the Allotment of one additional Rights Equity Share if such Eligible Equity Shareholder has applied for additional Rights Equity Shares, over and above his/her Rights Entitlements, subject to availability of Rights Equity Shares in this Issue post allocation towards Rights Entitlements applied for.

## IV. RENUNCIATION AND TRADING OF RIGHTS ENTITLEMENT

#### · Renouncees

All rights and obligations of the Eligible Equity Shareholders in relation to Applications and refunds pertaining to this Issue shall apply to the Renouncee(s) as well.

## • Renunciation of Rights Entitlements

This Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and *vice versa* shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favor of

an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the Stock Exchanges or through an off-market transfer.

## • Procedure for Renunciation of Rights Entitlements

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the Stock Exchanges (the "On Market Renunciation"); or (b) through an off-market transfer (the "Off Market Renunciation"), during the Renunciation Period. The Shareholders should have the demat Rights Entitlements credited/lying in his/her own demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

Shareholders may be subject to adverse foreign, state or local tax or legal consequences as a result of trading in the Rights Entitlements. Shareholders who intend to trade in the Rights Entitlements should consult their tax advisor or stock-broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements.

Please note that the Rights Entitlements which are neither renounced nor subscribed by the Shareholders on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

## Payment Schedule of Issue Equity Shares.

₹1 per Issue Share (including premium of ₹Nil per Issue Share) shall be payable on Application.

The Lead Manager and our Company accept no responsibility to bear or pay any cost, applicable taxes, charges and expenses (including brokerage), and such costs will be incurred solely by the Eligible Shareholders.

## (a) On Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the Stock Exchanges through a registered stock-broker in the same manner as the existing Equity Shares of our Company.

In this regard, in terms of provisions of the SEBI ICDR Regulations and the SEBI Rights Issue Circulars, the Rights Entitlements credited to the respective demat accounts of the Eligible Equity Shareholders shall be admitted for trading on the Stock Exchanges under ISIN INE132F20012 subject to requisite approvals. Prior to the Issue Opening Date, our Company will obtain the approval from the Stock Exchanges for trading of Rights Entitlements. No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. The details for trading in Rights Entitlements will be as specified by the Stock Exchanges from time to time.

Since we are a BSE SME listed company. The Rights Entitlements are tradable in dematerialized form only. The market lot for trading of Rights Entitlements is 1 (one) Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, *i.e.*, from May 16, 2022 to May 23, 2022 (both days inclusive).

The Shareholders holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock-brokers by quoting the ISIN INE132F20012 and indicating the details of the Rights Entitlements they intend to trade. The Shareholders can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of BSE under automatic order matching mechanism and on 'T+2 rolling settlement basis', where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stock-broker will issue a contract note in accordance with the requirements of the Stock Exchanges and the SEBI.

## (b) Off Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off-market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialised form only.

Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing

Date to enable Renouncees to subscribe to the Equity Shares in the Issue.

The Shareholders holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the ISIN INE132F20012, the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Shareholders can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants.

The detailed rules for transfer of Rights Entitlements through off-market transfer shall be as specified by the NSDL and CDSL from time to time.

## Application for Additional Equity Shares

Investors are eligible to apply for additional Equity Shares over and above their Rights Entitlements, provided that they are eligible to apply for Equity Shares under applicable law and they have applied for all the Equity Shares forming part of their Rights Entitlements without renouncing them in whole or in part. Where the number of additional Equity Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalised in consultation with the Designated Stock Exchange. Applications for additional Equity Shares shall be considered and Allotment shall be made in accordance with the SEBI ICDR Regulations and in the manner as set out in "Basis of Allotment" on page 135 of the Letter of Offer.

Eligible Equity Shareholders who renounce their Rights Entitlements cannot apply for additional Equity Shares. Non-resident Renouncees who are not Eligible Equity Shareholders cannot apply for additional Equity Shares.

## Intention and extent of participation in the Issue by the Promoters and Promoter Group

The Promoters and members of the Promoter Group of our Company do not intend to subscribe to their Rights Entitlement. The eligible members of our Promoter Group do not intend to subscribe for additional Equity Shares in the Rights Issue.

INVESTORS TO KINDLY NOTE THAT AFTER PURCHASING THE RIGHTS ENTITLEMENTS (RE) THROUGH ON MARKET RENUNCIATION / OFF MARKET RENUNCIATION, AN APPLICATION HAS TO BE MADE FOR SUBSCRIBING THE SHARES OFFERED UNDER RIGHTS ISSUE. IF NO APPLICATION IS MADE BY THE PURCHASER OF RES ON OR BEFORE ISSUE CLOSING DATE THEN SUCH RES WILL GET LAPSED AND SHALL BE EXTINGUISHED AFTER THE ISSUE CLOSING DATE. NO SHARES FOR SUCH LAPSED RE WILL BE CREDITED, EVEN IF SUCH RE WERE PURCHASED FROM MARKET AND PURCHASER WILL LOSE THE AMOUNT PAID TO ACQUIRE THE RE. PERSONS WHO HAVE BOUGHT RIGHTS ENTITLEMENTS, SHALL REQUIRE TO MAKE AN APPLICATION AND APPLY FOR SHARES OFFERED UNDER RIGHTS ISSUE, IF THEY WANT TO SUBSCRIBE TO THE SHARES OFFERED UNDER RIGHTS ISSUE.

## ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER / COMPANY

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account

opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI Listing Regulations; or (b) Equity Shares held in the account of IEPF authority; or (c) the demat accounts of the Eligible Equity Shareholder which are frozen or suspended for debit / credit or details of which are unavailable with our Company or with the Registrar on the Record Date; or (d) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or (e) instances where credit of the Rights Entitlements returned/reversed/failed; or (f) Equity Shares, the ownership of which is currently under dispute, including in any court proceedings.

Please note that if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall get lapsed and shall be extinguished after the Issue Closing Date. No Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an application to apply for Equity Shares offered under Rights Issue for subscribing to the Equity Shares offered under Issue.

## **DECLARATION**

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/regulations issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Letter of Offer is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 or the rules made or guidelines or regulations issued thereunder, as the case may be. We further certify that all statements in this Letter of Offer are true and correct.

Signed by all the Directors of N.C.L. Research And Financial Services Limited Name and designation
Goutam Bose, Managing Director
Swagata Dasgupta, Independent Director
Rajeshwari Bangal, Independent Director
Amita Bose, Independent Director

Signed by the – Chief Financial Officer Pravin P. Talwatkar

Place: Mumbai Date: May 2, 2022